

Falco Global Partners AG and Guosen Securities Forge Strategic Alliance to Launch International Private Equity Investment Fund

Zurich, Switzerland, January 7, 2025, Falco Global Partners AG, a distinguished Swiss private equity firm, and Guosen Securities Asset Management Ltd., a leading Chinese financial services company, have entered into a strategic cooperation agreement to establish an international private equity investment fund. This initiative aims to provide Chinese and international investors with unprecedented access to global private equity markets.

The agreement was formalized in Shenzhen, China, where Peter Salzer, Founding Partner of Falco Global Partners AG, and Bai Peishan, CEO of Guosen Securities Asset Management Ltd., convened to sign the partnership. This collaboration seeks to leverage Guosen Securities' extensive client network across China & Asia and Falco's global investment expertise, including its Hong Kong Limited Partnership Fund as well as its Singapore-based fund and investment. The signing ceremony was witnessed by Tang Bo, Executive Director of ZhongBao Private Equity Fund Management Company, as well as Kevin Chen, Managing Director of Wiser Falco Ltd. Under the agreement Guosen and ZhongBao will act as advisors to the Falco investment fund in Hong Kong.

"As a neutral Swiss and Singapore-based private equity company, we invest globally and strongly believe in international collaboration and trade," stated Peter Salzer, Founding Partner of Falco Global Partners AG. "Our partners have dedicated the past four decades to fostering global cooperation in corporate and investment sectors. We are immensely proud to partner with Guosen Securities, a firm that shares our convictions and possesses the capability to accelerate this development."

Bai Peishan, CEO of Guosen Securities Asset Management Ltd., remarked, "This partnership signifies a pivotal advancement in our international strategy. By using our regional strengths to support Falco's global reach, we are poised to offer our clients unparalleled opportunities in the global private equity arena."

About Falco Global Partners AG

Founded by Ferdinando 'Nani' Falco Beccalli, former senior executive at General Electric, Falco Global Partners AG is headquartered in Zurich, Switzerland. The firm comprises a team of seasoned professionals, including former executives from General Electric and Black & Decker, as well as Swiss investment luminary René Eichenberger. Falco has launched several private equity funds focusing on protection technologies in food, energy, assets, and infrastructure, in addition to asset-backed security funds. All funds are domiciled in Singapore and Hong Kong and maintain a global investment mandate.

About Guosen Securities Asset Management Ltd.

Guosen Securities Asset Management Ltd. is a wholly-owned subsidiary of Guosen Securities Co., Ltd., one of China's preeminent financial services firms. Headquartered in Shenzhen, China, Guosen Securities offers a comprehensive suite of services, including securities brokerage, wealth management, investment banking, asset management and etc. The firm is renowned for its robust client network and deep-rooted presence in China and Asian financial markets. It has served 318 companies in their IPOs in China. Guosen has total assets of 484.129 billion RMB, and a total number of employees of more than 11,000 across mainland China and Hong Kong.

This strategic alliance underscores a significant milestone in the realm of international private equity investments, reflecting a shared commitment to bridging Eastern and Western financial markets and delivering exceptional value to investors worldwide.