

# Joint Venture Between Falco Global Partners AG and Wiser Asia

Zurich / Hong Kong, April 2025, Swiss private equity investor Falco Global Partners AG (Falco) announces the expansion of its presence in Asia through the formation of a joint venture with Wiser Asia (Wiser). The new Hong Kong-based company, Wiser Falco Ltd., will be led by Kevin Chen.

Falco Founding Chairman Ferdinando “Nani” Falco Beccalli and Founding Partner Peter Salzer signed the agreement at Wiser Asia’s offices in Guangzhou, PRC.

Over the past two years, Falco has steadily expanded its footprint in Asia, launching private equity and wealth management funds in Singapore, entering into collaboration agreements with asset managers in China and Indonesia, and now establishing a permanent presence in Hong Kong.

Together, the two groups will offer international private equity funds to Chinese and Asian investors, enabling corporate and qualified private investments, as well as M&A opportunities. In addition to Falco’s Singapore-based investment fund vehicles, the partners will also launch a Limited Private Investor Fund in Hong Kong.

“We are extremely excited to find such a renowned and well-established partner in dynamic cities like Guangzhou and Hong Kong. We firmly believe in international collaboration and synergies. The more complex the global economic environment becomes, the more vital our role in facilitating joint investments and cross-border cooperation,” said Ferdinando “Nani” Falco Beccalli, Chairman of Falco Global Partners.

Despite recent global uncertainty, Falco has doubled down on its commitment to Asia, launching thematic buyout funds in protection technologies, regional collaboration initiatives (including a fund with Guangdong Guangken), and asset-based investments in aviation and transportation.

Wiser Asia has spent the past decade facilitating partnerships between European and Chinese companies, guiding international firms as they enter the Chinese market.